



## CHRIS BARTON

Founder and Creator of Shazam, Entrepreneur, Inventor, and Tech Investor, former Mobile Strategist for Google and Dropbox

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- Founder and creator of shazam
  - Shazam is apple's 6th largest acquisition – over 2 billion downloads
  - Three-time startup founder and advisor/investor to startups
  - First employee at google responsible for mobile
  - Early employee at dropbox (first 100)
  - Inventor of 12 patents (one used within google algorithm)
  - Teaches innovation & entrepreneurship in 4 online universities
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Spend time with inventor Chris Barton and you'll be inspired to believe anything is possible. His positive energy to make seemingly impossible ideas come to life is absolutely contagious. Chris's latest venture, Guard, uses AI to detect drowning in swimming pools – a

never-before accomplished effort. Chris's best-known creation is Shazam, the app that changed the way the world discovers music. With over 2 billion downloads, Shazam is a global phenomenon and Apple's sixth-largest acquisition. The app lets people identify songs out of thin air from anywhere they are, making it nothing short of pure magic. Chris holds 12 patents and played key roles in the early days of Google and Dropbox. He believes his dyslexia helps him uncover novel solutions to obstacles and to achieving audacious goals. In his speeches, Chris shares his Start From Zero thinking method of questioning assumptions and challenging conventional wisdom. His amazing story and storytelling completely captivate audiences and inspires them to make big things happen in their organizations – to create magic in defiance of the obstacles.

Chris grew up with a French mother and British father – both of whom were university professors. However, academics were a struggle for Chris. Chris would come to learn he had undiagnosed dyslexia. Over the years, Chris learned to embrace what he now calls his superpower. Chris believes that dyslexia has allowed him to overcome barriers to achieve his many accomplishments.

Shazam is a great example. When Chris had the idea to identify music using a mobile phone, no technology existed to achieve his goal. In addition, he was told by Professors at MIT and Stanford that this application of pattern recognition was impossible. Besides inventing a new technology that didn't yet exist, he had to build a search engine supercomputer from scratch, create the world's largest music database, and create a user experience on very basic mobile phones. Did Chris ever think maybe the experts were right? "No," he says.

When Shazam was founded in 2000, it was far ahead of its time. It was three years before iTunes, seven years before the iPhone, and eight years before the App Store. The nascent Shazam struggled in the early days, teetering near bankruptcy for six years waiting for key digital advancements to arrive, allowing Shazam to unleash its full potential on the world.

In 2018, Shazam, and its 200 employees, was acquired by Apple in Apple's 6th largest acquisition of all-time. Today, Shazam has been downloaded over two billion times and is considered one of the world's most popular apps. It has become an integral part of our everyday lives, with its ability to instantly identify songs and provide information about the

music such as lyrics. Shazam has even become a verb, as in "Can you Shazam this song for me?" In addition to its widespread usage, Shazam has also been the inspiration for a popular game show hosted by Jamie Foxx called "Beat Shazam," which has aired for four seasons on the Fox Network challenging contestants to recognize songs faster than the Shazam app.

Chris has also played a key role in tech history as a founding member of Google's Android Partnerships team where he created Android's mobile operator partnership framework. He also spent four years at Dropbox where he led carrier partnerships and was one of the first 100 people at the company.

Holding 12 patents, including one found within the Google search algorithm that billions of people use, Chris has made significant contributions to the tech industry. He also invests in a wide range of start-ups, including artificial intelligence for heart health and inflammatory disease therapeutics.

Today, Chris spends much of his time building his third startup company, Guard, a system that detects drowning in swimming pools using artificial intelligence.

When he has the time, Chris enjoys speaking at events and sharing lessons learned from his experiences achieving the impossible. He inspires people with stories of the unexpected mindsets that are necessary to overcome challenges and achieve success. Chris gives audiences a new framework for thinking about the obstacles they face and motivates them to take action.

Prior to his audacious technology career, Chris was a strategy consultant and earned two master's degrees from UC Berkeley and Cambridge University.

When he isn't working or speaking, you can find Chris enjoying the outdoors and spending time with his son, Jude.

## **TEMAS**

Chris tailors each presentation to the needs of his audience and is not limited to the topics

listed below. Please ask us about any subject that interests you:

- Innovation
- Disruptive thinking
- Entrepreneurship
- Leadership
- Technology
- Unleashing creativity
- Overcoming obstacles
- Creative persistence
- Resilience & adaptability
- Achieving the impossible
- Business model innovation

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## **PROGRAMAS**

### **Bring Impossible Ideas to Life**

Technology & A.I. are dramatically changing what's possible in our world. Our challenge as we create new things is to dislodge from the comfort of what we already know. Chris created Shazam after being told by every “expert” that his outlandish idea was impossible. It was an idea far ahead of its time – eight years before iPhone apps even existed. In this presentation, Chris helps audiences imagine and then create new visions for the future. He inspires with jaw-dropping stories about creating Shazam and shows how innovation comes from not just an idea, but from a series of insights to overcome obstacles along the way.

Audiences learn a new framework of thinking to create change through technology

### **Overcome Obstacles with Imagination**

A great idea gets you nowhere without tenacity. True disruption requires both persistence and creative solutions. In creating Shazam, Chris faced obstacles many thought were insurmountable. Most would have given up, but he refused. Instead, Chris challenged every assumption about the obstacles he faced. He shares stories and actionable lessons that inspire audiences to pursue their dreams. Chris urges audiences to question the status quo and to sweat the details on the path to redefining the future.

Audiences learn new mindsets to break past barriers

### **Eliminate Effort to Unlock Explosive Growth**

We all know simple is great, so why don't all organizations create amazing things just like Apple? The reality is that friction permeates almost everything we do. This "extra effort" frustrates our customers, partners, and colleagues. In creating Shazam, Chris moved mountains to make one thing very easy – identifying any song. Shazam changed the way the world discovers music. Chris combines stories from creating Shazam with his twelve years at Android (Google) and Dropbox to provide concrete examples of how we can all push boundaries to eliminate friction.

Audiences learn to identify and eliminate friction to drive growth

### **Build the Vision You See (But Others Don't)**

Entrepreneurs have passion, ideas, and desire but can get stuck on the difficult journey to achieving their dreams. They want to bring something truly new to the world, but need to learn how to overcome big obstacles, choose their priorities, and convince others of their vision. Chris inspires and teaches entrepreneurs using the story of Shazam's creation including the scrappy and creative hacks that transformed an idea into a product with two billion customers.

Audiences are inspired to embrace a mindset to create the next great companies

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## **CONDICIONES**

- **Travels from:** San Francisco, USA
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